



CA Communications Expands Partnership with *Ultimate!* Software Products to Deliver the Latest Call Accounting Innovation to Customers

Ultimate! CFO to Seamlessly Manage Telecommunications Costs and Monitor Employee Productivity

MINNEAPOLIS, MN — March 30, 2006 — CA Communications, an industry leader in telecommunications, announced today that it has expanded its strategic partnership with *Ultimate!* Software Products Inc., a provider of business software solutions, to deliver the latest call accounting innovation to the company's customer base cost effectively. *Ultimate! CFO* is a state-of-the-art call accounting tool that manages an organization's telecommunications costs and records employee productivity by seamlessly distributing call reports to end users.

Until now, typical call accounting packages involved integrating a PC into a company's telecommunications system. The software enables companies to track the amount of time employees spend on the phone and who they're speaking too, conduct analyses of working or unused circuits, identify the proper number of phone lines, and monitor call traffic coming in and out of a facility. This is critical information for any company to manage their business efficiently, however, a dedicated individual within the organization would have to be trained on new software and generate reports for the management team. The process takes away valuable company resources along with incurring upfront costs that in many instances were as high as \$4,000.

"*Ultimate! CFO* is changing the way companies manage their telecommunication systems and essentially the way they're doing business," said Marc Agar, President & CEO of CA Communications. "This unique product eliminates the need for internal personnel to learn new software, generate reports, and interpret them. Now, a small device, no bigger than a cell phone, is attached to the communications system. Call accounting information is collected and sent to *Ultimate!* Software Products via the Internet where time sensitive reports are created and analyzed by telecommunications experts. These experts develop recommendations on

ways to increase efficiency, reduce costs, and improve profitability. The end user at the customer site then receives an email containing reports detailing critical telecommunications information in tables and graphs on a daily, weekly, or monthly basis. *Ultimate! CFO* gives managers the power to make better business decisions in real-time for a flat fee as low as \$59 per month."

Additionally, *Ultimate! CFO* identifies various kinds of telephone abuse and misuse by company employees and outside individuals. This powerful tool indicates whether excessive calls have been made, toll fraud has occurred, or unauthorized numbers have been dialed. Call accounting is a valuable tool for companies in all types of industries including legal, accounting, and hospitality. For example, *Ultimate! CFO* enables law firms to track call time to ensure proper billing, while hotels use it to identify the phone calls made by guests.

"We're thrilled about expanding our relationship with one of the nation's leading telecommunications providers," said Tom Sodemann, president of Ultimate Software Products. "CA Communications' customers will greatly benefit from the value *Ultimate! CFO* offers and the information it provides, which will inevitably improve their bottom line."

ABOUT ULTIMATE SOFTWARE PRODUCTS, INC.

New Berlin, WI-based Ultimate Software Products, Inc. was established in 1985 to develop and supply application software products for the telecommunication industry. All products have been designed to effectively bring increased productivity or to decrease expenses for any business that implements them. Ultimate markets its products through individual telecommunication dealers and dealer networks such as Technology Assurance

Group (TAG). Ultimate is located at 2745 S. Calhoun Rd., New Berlin, WI 53151. For more information on Ultimate Software Products, Inc. call 262-784-2311 or visit www.uspnet.com

ABOUT CA COMMUNICATIONS, INC.

CA Communications is a business resource for all of our customers' telecommunications, computer hardware, software, service, and support needs. With over 20 years of experience in design, installation and service of voice, data, and networked communication systems, CA Communications understands business communication needs and can customize a system to exact specifications.

CA Communications provides its customers with industry leading products, which are serviced by factory certified technicians. The company is an authorized Toshiba dealer and can equip any organization with a traditional phone system or provide cutting edge technology such as IP Telephony. Through its partner network CA can also provide service and parts for other major phone systems including; Fujitsu, Panasonic, Vodavi, Executone, Nortel, and Lucent/Avaya/AT&T.

CA Communications offers local dial tone, long distance services and data services such as VPN, ATM, and Frame Relay. Through its partner network, CA Communications can provide data services and equipment including: Microsoft NT and 2000 Server, MS Windows 95/98/XP, MS Exchange Server, Microsoft Office, Cisco, Novell Netware and Novell Groupwise.

For more information on CA Communications, please call (952) 473-3100 or visit www.cacommunications.com.

