



## **CA Communications Stays At the Forefront of the Telecommunications Industry by Partnering with IPx Connect**

### *IPx Connect to Deliver Telecommunications Training and Industry Certification*

MINNEAPOLIS, MN — May 23, 2005 — CA Communications, Inc., an industry leader in telecommunications, announced today that it has formed a strategic partnership with IPx Connect, a provider of web conferencing and online training solutions, to deliver telecommunications training and certification to CA Communications' team of professionals. IPx Connect's live instructor-led online training will enhance employee knowledge of the latest technology, keeping them at the forefront of the telecommunication industry and giving CA Communications a competitive advantage in the marketplace.

"Telecommunications is an industry that is constantly changing and it's critical for our success and that of our customers for us to stay on top of changes in technology," stated Marc Agar, President & CEO of CA Communications. "With the convergence of voice and data and the demand for new technology such as VOIP, its more important than ever to make sure our team stays at the cutting edge. We've always made significant investments in training because we strongly believe it has a direct correlation with performance in the field and servicing customers' needs. Our partnership with IPx Connect brings CA Communications' commitment to customers to the next level."

CA Communications will utilize IPx Connect's state-of-the-art IPVideo platform, which enables trainers to interact with employees via the Internet in their location. IPx Connect will deliver a variety of training programs such as Convergence Technologies Professional (CTP), an industry certification developed by the Telecommunications Industry Association (TIA). Training will focus on such topics as data networking,

telephony networking, and convergence technologies. This intensive training program enhances knowledge of the latest telecommunications systems, identifies opportunities to increase efficiency at customer sites, and provides ways for customers to maximize their communications systems to increase profitability.

"There are thousands of telecommunications providers out there, however, only a few are really committed to understanding new technology and how it will impact their client base," said Dan Moody, vice president of sales and marketing for IPx Connect. "CA Communications is definitely a visionary company because they know if they want to succeed in the marketplace their people must have superior knowledge. Not many businesses are willing to make this type of commitment or spend the money it takes to have exceptionally trained professionals. CA Communications stands out from the crowd and we're thrilled to provide them with our training solutions."

#### **ABOUT IPX CONNECT, INC.**

IPx Connect, Inc. is a leading provider of interactive online meeting and training solutions. IPx Connect has combined cutting edge technology in video, audio, web conferencing, and collaborative tools to give customers the flexibility to determine how, when and where they want to communicate. The company's solutions enable customers to increase productivity, improve their bottom line and eliminate costs. IPx Connect helps companies and educational institutions increase their overall effectiveness in training, selling, servicing, and presenting. The company is headquartered in San Diego,

California. For more information please call 888.IPX.CONF (888.479.2663) or visit [www.ipxconnect.com](http://www.ipxconnect.com)

#### **ABOUT CA COMMUNICATIONS, INC.**

CA Communications is a business resource for all of our customers' telecommunications, computer hardware, software, service, and support needs. With over 20 years of experience in design, installation and service of voice, data, and networked communication systems, CA Communications understands business communication needs and can customize a system to exact specifications.

CA Communications provides its customers with industry leading products, which are serviced by factory certified technicians. The company is an authorized Toshiba dealer and can equip any organization with a traditional phone system or provide cutting edge technology such as IP Telephony. Through its partner network CA can also provide service and parts for other major phone systems including; Fujitsu, Panasonic, Vodavi, Executone, Nortel, and Lucent/Avaya/AT&T.

CA Communications offers local dial tone, long distance services and data services such as VPN, ATM, and Frame Relay. Through its partner network, CA Communications can provide data services and equipment including: Microsoft NT and 2000 Server, MS Windows 95/98/XP, MS Exchange Server, Microsoft Office, Cisco, Novell Netware and Novell Groupwise.

For more information on CA Communications, please call (952) 473-3100 or visit [www.cacommunications.com](http://www.cacommunications.com).